



2025 Dairy Farm Statistics	Owners average	Owners top 20%	50/50 s/milkers average	50/50 s/milkers top 20%	LOSM & c/milkers average	Owners with 50/50 s/milkers	Owners with LOSM & c/milkers
PRODUCTION DATA							
Effective milking hectares	237	270	199	285	252	227	260
Runoff hectares	114	133	16	0	21	33	72
Cattle on hand at year end	1,004	1,244	827	1,269	0	89	960
Peak cows milked	691	875	597	943	747	684	731
Cows per milking hectare	2.92	3.24	2.99	3.31	2.96	3.02	2.82
Milk solids (kg)	337,281	491,110	294,394	518,387	369,518	356,561	338,887
Milk solids (kg/cow)	488	561	494	550	495	521	463
Milk solids (kg/ha)	1,425	1,820	1,477	1,822	1,465	1,574	1,305
Milk solids price (\$/kg)	10.27	10.45	5.04	5.10	1.54	5.96	10.31
Average calf price (\$)	112	53	48	46	0	8	42
Average cull cow price (\$)	1,012	1,103	955	1,011	0	219	975
Cattle account profit as % of GFI	7%	7%	8%	7%	0%	1%	4%
Milk income as % of GFI	92%	93%	90%	92%	97%	96%	96%
FINANCIAL ANALYSIS							
Per milking hectare							
Gross farm income	15,840	20,444	8,289	10,058	2,328	9,749	14,036
Farm working expenses	9,696	11,162	5,103	6,001	1,428	4,528	9,068
Operating surplus	6,144	9,283	3,186	4,057	900	5,221	4,967
Economic farm surplus	5,015	7,667	2,413	3,656	504	4,659	4,692
Per Cow							
Gross farm income	5,422	6,304	2,771	3,034	786	3,227	4,984
Farm working expenses	3,319	3,442	1,706	1,810	482	1,499	3,220
Operating surplus	2,103	2,862	1,065	1,224	304	1,728	1,764
Per Milk solids (kg)							
Gross farm income	11.11	11.23	5.61	5.52	1.59	6.19	10.76
Farm working expenses	6.80	6.13	3.46	3.29	.97	2.88	6.95
Operating surplus	4.31	5.10	2.16	2.23	.61	3.32	3.81
PROFITABILITY							
Milk sales income	3,465,490	5,132,971	1,483,852	2,644,393	570,556	2,125,488	3,492,526
Cattle trading*	244,540	362,807	140,058	197,882	0	28,866	133,506
Gross farm income	3,748,243	5,515,894	1,652,707	2,861,406	587,271	2,208,071	3,645,218
Farm working expenses	2,294,390	3,011,460	1,017,481	1,707,147	360,158	1,025,494	2,355,127
Interest	507,426	560,077	82,714	97,926	11,312	333,436	425,953
Net farm trading profit*	946,427	1,944,357	552,512	1,056,333	215,801	849,141	864,138
Personal expenses	175,633	119,595	100,004	106,931	134,730	95,354	194,703
Net plant purchases	135,603	81,410	35,758	24,371	17,516	64,361	77,714
EXPENSES (\$/kgms)							
Animal health	.30	.30	.32	.33	.01	.02	.29
Breeding expenses	.19	.15	.16	.06	.00	.01	.20
Contract, cultivation and regrassing	.22	.23	.06	.04	.00	.11	.17
Dairyshed expenses	.08	.05	.06	.04	.03	.04	.04
Electricity	.11	.08	.11	.07	.11	.00	.02
Fertiliser	.65	.55	.12	.07	.00	.35	.62
Freight	.05	.03	.03	.05	.00	.03	.05
Grazing costs	.51	.60	.62	.74	.00	.38	.74
Rental grazing block	.09	.16	.00	.00	.00	.00	.12
Owned grazing block adjustment	.32	.02	.00	.00	.00	.14	.26
Owned/Rented grazing block	.41	.18	.00	.00	.00	.14	.38
Repairs & maintenance	.55	.64	.12	.09	.01	.42	.50
Stock food costs	2.00	2.08	.95	1.25	.00	.93	1.44
Vehicle costs	.26	.16	.15	.08	.10	.05	.13
Wages	.83	.67	.47	.33	.57	.14	1.74
Administration	.12	.07	.06	.02	.07	.04	.18
Insurance, rates and ACC	.22	.16	.05	.03	.05	.12	.19
Farm working expenses	6.80	6.13	3.46	3.29	.97	2.88	6.95
Farm working expenses as % of GFI	61%	55%	62%	60%	61%	46%	65%
Interest	1.40	.94	.12	.08	.01	.97	1.36
Interest paid as % of GFI	13%	8%	2%	1%	1%	16%	13%
Net farm profit as % of GFI	25%	35%	33%	37%	37%	38%	24%
OTHER DATA							
Total farm assets (land, stock & plant)	14,364,352	19,143,875	2,044,289	2,926,201	60,284	11,204,774	14,136,027
Return on total farm assets	8.6%	11.3%	24.6%	36.1%	419.0%	9.5%	8.8%
Increase (decrease) in term liabilities	438,374	1,426,097	(45,348)	(377,500)	7,010	(546,001)	(300,901)
Term liabilities per kgms	20.78	17.32	2.26	.53	.05	15.39	18.13
Min farm trading profit req. for viability	655,036	666,050	164,325	162,675	181,012	452,246	615,143